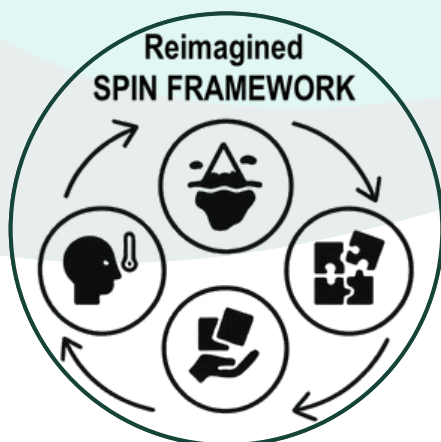


Corporate Masterclass for Qualified Pipeline Conversion
For Consulting, Presales, Sales, SaaS, IT Services, Enterprise Sales, Product, and Growth roles.

Why Decks Can't Sell

Decks Don't Sell — Even Great Ones.

AI can create compliant decks.
But buyer confidence comes from
proof-points and reliability narratives.

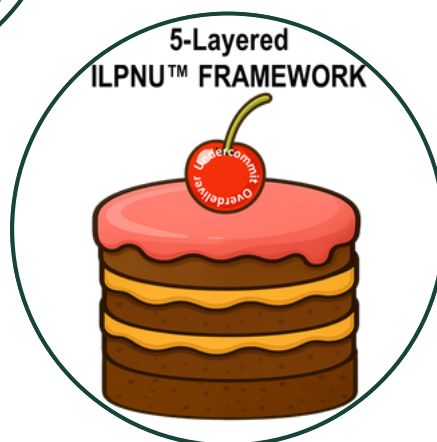


Then What Truly Drives Buy-In

Reimagined SPIN® framework
ILPNU™ 5-layered diagnostic framework
Proposal-Impact DSS demonstration
Anonymised enterprise caselet discussion

What Participants Take Away

Move from slides to business impact
Build buyer confidence
Understand reliability roadmaps



Sambit Bhattacharya

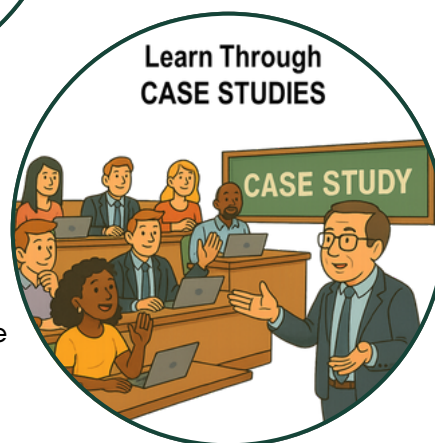
Founder - The QuietApex™

Proposal Strategy | Reliability Roadmaps | Buyer Confidence

B.Tech, NIT Calicut | 20+ years across Cognizant, IBM, Wipro and TCS | Experience spanning delivery, proposal strategy, consultative selling and enterprise transformation | SDA Bocconi – Growth & Transformation Program | Inventor of two patented computer-implemented methods in enterprise transformation and educational pedagogy

Invite for a 90-Minute Immersive Session

+91 98307 61463 | sambit@thequietapex.com | thequietapex.com/contact-us



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1. ILPNU™ is proprietary to Sambit Bhattacharya and embedded within a patented transformation method.

2. SPIN® is a registered trademark of Korn Ferry. References are for educational discussion and independent interpretation only.

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